

Andy Mathieson, Director

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Before joining Latens in 2003, Andy served as Vice President, Global Sales and Marketing at the world's largest supplier of smart card based Conditional Access Systems. During this period, Andy developed high-level relationships with digital TV and broadband operators on a global basis and experienced all the pros and cons of traditional conditional access techniques. Andy was awarded a BA Honors degree from the University of York in 1974 and has spent his career successfully marketing high technology solutions and managing partnerships between the world's leading hardware, software and IT services suppliers.